

## CBE Prerequisite Checking Guide - Fall 2022

**Use this guide to ensure you meet the requirements for upper-level and "Majors Only" CBE courses BEFORE registering.**

*If you will not have at least 60 units at the end of this semester, read No. 3 Verify Class Rank BEFORE attempting to enroll in courses requiring JUNIOR class rank.*

### Prepare Now for Registration!

#### 1. Verify Your Course Prerequisites

Check your "Academic Requirements" report to make sure you have completed the prerequisite(s) for the course(s) in which you intend to enroll. Each prerequisite must match exactly or you won't be able to register for the class.

If you transferred in a prerequisite: Your transcript should show the TU equivalent as the prerequisite. If your transcript does not show a TU equivalency for a transferred prerequisite course, you need to submit a "Petition for Acceptance of Transfer Credits for CBE Major/Minor" form to CBE Student Academic & Career Services.

If you are currently enrolled in a prerequisite: You are allowed to register on the condition that you complete the prerequisite with a "C" or higher grade. If you do not pass the prerequisite course, you must drop the class requiring this prerequisite or you will be **disenrolled**. **Repeat the prerequisite course next term.**

#### 2. Verify Your Major

Your current major is printed on your "Academic Requirements" report or your unofficial transcript. If the course prerequisite states ACCT, BUAD, EBUS, that means you need to be admitted into the screened major before you can register for the course, as it is considered "Majors Only". Admission to ACCT, BUAD & EBUS major will be processed after grades are posted in a term. Students may register for "majors only" courses after admission to the major has been processed by the Registrar's office (expected times are: Mid-January; late-January; early June; & approx. 3 weeks after summer sessions.)

#### 3. Verify Your Class Rank

Check your unofficial transcript for your total credits, to evaluate your class rank.

Class Rank	Total Credits
Freshman	0 - 29
Sophomore	30 - 59
Junior	60 - 89
Senior	90 +

If you are a Sophomore who will have at least 45 units at the end of this term and you are either an admitted ACCT, BUAD or EBUS major, you maybe eligible for an EXCEPTION to register for "Junior" courses, if space is available. **AFTER your scheduled Registration Appointment (date & time),** go to the department listed on the chart below to receive the "Special Permission". Be prepared to provide the department with the course number and sections desired along with your Academic Requirements and current Degree Completion Plan (DCP).

**Solve A Registration Problem:** If you see an "ERROR" × message, you are not registered. Click on "ERROR" to find out the reason.

**When addressing registration issues with the department:** Send your Academic Requirements and Degree Completion Plan (DCP)

Department	Major/Concentration/Track	Minors/Certificates	Course	Room	Phone	Email
Accounting	Accounting (ACCT), Pre-Accounting (PACT)	Accounting (ACCT)	ACCT	ST 102	(410) 704-2227	<a href="mailto:tuaccounting@towson.edu">tuaccounting@towson.edu</a>
Finance	All CBE majors		BUSX 301	ST 314	(410) 704-2465	<a href="mailto:finbusxenroll@towson.edu">finbusxenroll@towson.edu</a>
			BUSX 460			
Business Analytics & Technology Management	Business Systems and Processes (BSAP), Business Analytics (BUAN) track, and Project Management (PMBA) concentration.	Business Analytics (BUAN)	EBTM	ST 301	(410) 704-2783	<a href="mailto:batm@towson.edu">batm@towson.edu</a>
Economics	Economics (ECON) Major, Economics Track	Economics (ECON)	ECON	ST 103	(410) 704-2959	<a href="mailto:tueconomics@towson.edu">tueconomics@towson.edu</a>
Finance	Finance (FIN), Financial Planning (FPLN), Investments (INVS)	Finance (FIN)	FIN & FPLN	ST 314	(410) 704-2465	<a href="mailto:finbusxenroll@towson.edu">finbusxenroll@towson.edu</a>
Marketing	Marketing (MKTG); Legal Studies(CBEI) - discontinued	Marketing (MKTG); Business Law (LEGL)	MKTG & LEGL	ST 123	(410) 704-3357	<a href="mailto:marketing@towson.edu">marketing@towson.edu</a>
Management	Management (MNGT), International Business (INBU), Human Resource Management (HRM), Entrepreneurship (ENTR)	Entrepreneurship (ENTR) minor & Entrepreneurship (ENTR) certificate	MNGT	ST 116	(410) 704-2934	<a href="mailto:tumngl@towson.edu">tumngl@towson.edu</a>
Student Academic & Career Services	None	Business Administration	None	ST 302	(410) 704-3496	<a href="mailto:cbeadvising@towson.edu">cbeadvising@towson.edu</a>

**KEY:** From last catalog 2021/22

	New course
	Updated prerequisite or title

## List of Prerequisites for College of Business and Economics Courses

Accounting (ACCT)			ST 102	(410) 704-2227			
Course #	Course Title	Course Prerequisite(s) - Completed with a grade of "C" or higher or currently enrolled in	Majors	Minors/ Certificates	Class Rank	Core	Typically Offered
ACCT 201	Financial Accounting			ACCT, BUAD			All
ACCT 202	Managerial Accounting	ACCT 201/211		ACCT, BUAD			All
ACCT 300	Accounting Information Systems	ACCT 202/212		ACCT			Fall, Spring & Summer
ACCT 301	Intermediate Accounting I	ACCT 202/212		ACCT			Fall, Spring & Summer
ACCT 302	Intermediate Accounting II	ACCT 301/T01		ACCT			Fall, Spring & Summer
ACCT 303	Intermediate Accounting III	ACCT 302	ACCT (PACT students completing final requirements for admission to the major.)				Fall & Spring
ACCT 341	Management Accounting I	ACCT 202/212		ACCT			Fall & Spring
ACCT 361	Tax Accounting I	ACCT 202/212		ACCT			Fall, Spring & Summer
ACCT 362	Tax Accounting II	ACCT 361/T61	ACCT				Fall, Spring & Summer
ACCT 401	Auditing I	ACCT 303 (concurrent enrollment allowed) & COMM 131 OR COMM 215 & Advanced Writing (BUSX 301 or ENGL 317 - Core 9)	ACCT (PACT students completing final requirements for admission to the major.)		Senior		Fall & Spring
ACCT 402	Auditing II	ACCT 401	ACCT		Senior		Fall & Spring
ACCT 410	Government & Not-for-profit Accounting	ACCT 303	ACCT		Senior		Fall & Spring
ACCT 412	International Accounting	ACCT 303	ACCT		Senior		Fall & Spring
ACCT 421	Advanced Accounting	ACCT 303	ACCT		Senior		Fall & Spring
ACCT 439	Financial Statement Analytics and Valuation	ACCT 302	ACCT				Spring
ACCT 442	Management Accounting II	ACCT 341/T41	ACCT, BUAD-PMBA				Fall
ACCT 450	Forensic Accounting and Fraud Examination	ACCT 300 & ACCT 302	ACCT				Fall
ACCT 470	Special Topics	Consent of Instructor					Fall & Spring
ACCT 480	Sustainability Accounting		ACCT				Spring
ACCT 495	Independent Research in Accounting	Consent of Instructor					Fall, Spring & Summer
ACCT 497	Accounting Internship	ACCT 301 & Consent of Department Chair			Highly qualified Sophomores, Juniors		Fall, Spring & Summer

Business Excellence (BUSX)			ST 314	(410) 704-2465			
BUSX 301	Business Communications	ENGL 102/190 & ECON 202			Junior	Core 9	Fall & Spring
BUSX 460	Professional Experience	Courses required for registration: BUSX 301 & FIN 331/T31 & MKTG 341/T41 & MNGT 361/T61. <b>Submission and approval of an internship is required to remain enrolled in the course. For more information on registration procedures: <a href="https://www.towson.edu/cbe/departments/busx/professional-experience.html">https://www.towson.edu/cbe/departments/busx/professional-experience.html</a></b>	ACCT, BUAD, EBUS		Senior		Fall, Spring & Summer

## List of Prerequisites for College of Business and Economics Courses

### Business Analytics & Technology Management (BATM)

ST 301

(410) 704-2783

Course #	Course Title	Course Prerequisite(s) - Completed with a grade of "C" or higher or currently enrolled in	Majors	Minors/ Certificates	Class Rank	Core	Typically Offered
EBTM 250	Problem Solving for Business I		PBUA, PEBU, PACT, ACCT, BUAD, EBUS	BUAN	Sophomore		All
EBTM 251	Problem Solving for Business I	EBTM 250 or Microsoft Expert Excel Certification	PBUA, PEBU, PACT, ACCT, BUAD, EBUS	BUAN	Sophomore		All
EBTM 310	Introduction to ERP Systems						Fall & Spring
EBTM 320	Data Visualization and Dashboards	ECON 205, MATH 231, MATH 237, PSYC 212, or SOCI 212.					Fall
EBTM 337	Enterprise Information Systems		PBUA, PEBU, ACCT, BUAD, EBUS, CIS		Junior, Senior		Fall, Spring & Summer
EBTM 340	Applied CRM Systems		ACCT, BUAD, EBUS, ECON		Junior, Senior		Fall
EBTM 343	Introduction to Project Management		PBUA, PEBU, PACT, ACCT, BUAD, EBUS	BUAN	Sophomore		Fall, Spring & Summer
EBTM 350	Business Analytics	EBTM 251/CPE & Statistics (ECON 205, MATH 231, MATH 237, PSYC 212, SOCI 212)	ACCT, BUAD, EBUS (PACT, PBUA, PEBU students completing final requirements for admission to the major.)	BUAN	Junior, Senior		Fall, Spring & Summer
EBTM 360	Enterprise Resource Systems Configuration	EBTM 310	ACCT, BUAD, EBUS		Junior, Senior		Spring
EBTM 365	Principles of Operations Management	EBTM 251/CPE & Statistics (ECON 205 or MATH 231)	ACCT, BUAD, EBUS, CIS, MATH (PACT, PBUA, PEBU students completing final requirements for admission to the major.)		Junior, Senior		Fall, Spring & Summer
EBTM 370	ERP Simulations and Applications	EBTM 310	ACCT, BUAD, EBUS		Junior, Senior		Fall
EBTM 400	Applied Data Analytics	EBTM 350	ACCT, BUAD, EBUS	BUAN	Junior, Senior		Spring
EBTM 419	Supply-Chain Management	EBTM 337 or (MNGT 337) & EBTM 365 or (MNGT 365)	ACCT, BUAD, EBUS		Junior, Senior		Fall & Spring
EBTM 422	CRM Analytics	EBTM 251		BUAN			Occasionally
EBTM 425	Business Requirement & Analysis	EBTM 337 or (MNGT 337)	ACCT, BUAD, EBUS, CIS (PACT, PBUA, PEBU students completing final requirements for admission to the major.)	BUAN	Junior, Senior		Fall & Spring
EBTM 446	Business Intelligence	EBTM 337 or (MNGT 337) or EBTM 320	ACCT, BUAD, EBUS (PACT, PBUA, PEBU students completing final requirements for admission to the major.)	BUAN	Junior, Senior		Fall & Spring
EBTM 450	Advance Project Management	EBTM 343 or (EBTM 443 or MNGT 443) or EBTM 604	BUAD, EBUS		Junior, Senior		Fall & Spring
EBTM 454	Business Process Management	EBTM 337 or (MNGT 337) & EBTM 365 or (MNGT 365)	ACCT, BUAD, EBUS	BUAN	Junior, Senior		Fall & Spring
EBTM 455	Business Data Warehousing	EBTM 337 or (MNGT 337)					Spring (1st offered Spring 23)
EBTM 456	Business Decision Modeling	EBTM 251					Fall (1st offered Fall 23)
EBTM 457	Data Mining for Business Analytics	EBTM 350					Spring (1st offered Spring 24)
EBTM 462	Project Quality and Six Sigma	EBTM 343 or (EBTM 443 or MNGT 443)	ACCT, BUAD, EBUS		Junior, Senior		Fall & Spring
EBTM 470	Special Topics in EBUS		EBUS		Senior		Occasionally
EBTM 475	Special Topics in PMBA		BUAD		Senior		Occasionally
EBTM 476	Special Topics in Business Analytics		BUAD				Occasionally
EBTM 490	Business Analytics Directed Readings	Consent of Instructor & Minimum of 3.0 GPA.	BUAD				Occasionally
EBTM 491	BSAP Directed Readings	Consent of Instructor & Minimum of 3.0 GPA.	EBUS				Occasionally
EBTM 492	PMBA Directed Readings	Consent of Instructor and completion of all 200 and 300 level PMBA requirements. Minimum of 3.0 GPA.	BUAD				Occasionally
EBTM 493	Business Analytics Independent Research	Department Consent, Consent of Instructor and completion of all 200 and 300 level EBTM requirements. Minimum of 3.0 GPA.					Occasionally
EBTM 494	Study Abroad in BATM	EBTM 365; registered in an approved study abroad program; consent of Department Chair	BUAD, EBUS		Junior, Senior		Occasionally
EBTM 495	BSAP Independent Research	Department Consent, Consent of Instructor and completion of all 200 and 300 level EBTM requirements. Minimum of 3.0 GPA.	EBUS				Occasionally
EBTM 496	PMBA Independent Research	Department Consent, Consent of Instructor and completion of all 200 and 300 level EBTM requirements. Minimum of 3.0 GPA.	BUAD				Occasionally
EBTM 497	Business Systems & Processes Practicum	Consent of Instructor and minimum of 3.0 GPA.	EBUS				Occasionally
EBTM 498	PMBA Internship	Consent of Instructor and minimum of 3.0 GPA.	BUAD				Occasionally
EBTM 499	Business Analytics Internship	Consent of Instructor and minimum of 3.0 GPA.	BUAD				Occasionally

## List of Prerequisites for College of Business and Economics Courses

Economics (ECON)			ST 103	(410) 704-2959			
Course #	Course Title	Course Prerequisite(s) - Completed with a grade of "C" or higher or currently enrolled in	Majors	Minors/ Certificates	Class Rank	Core	Typically Offered
ECON 201/203	Microeconomics			BUAD, ECON, MKTG		Core 6	All
ECON 202/204	Macroeconomics			BUAD, ECON		Core 6	All
ECON 205	Statistics for Business & Economics I	MATH 100 or 102 or higher (not MATH 204) or 14+ on BAT or 37+ on ALEKS		BUAD, BUAN, ECON		Core 3	Fall, Spring & Summer
ECON 303	American Economic Development	ECON 201/203 & ECON 202/204			Sophomore		Fall
ECON 305	Survey of International Economics	ECON 201/203 & ECON 202/204 (Not open to student that completed ECON 421)			Sophomore		Fall, Spring & Summer
ECON 306	Statistics for Business & Economics II	ECON 201/203 & ECON 202/204 & Statistics(ECON 205 or MATH 231)					Fall & Spring
ECON 309	Intermediate Price Theory	ECON 201/203 & ECON 202/204 & Calculus(MATH 211/273)			Sophomore		Fall & Spring
ECON 310	Macroeconomic Theory	ECON 201/203 & ECON 202/204 & Calculus(MATH 211/273)			Sophomore		Fall & Spring
ECON 313	Money & Banking	ECON 201/203 & ECON 202/204			Sophomore		Fall, Spring & Summer
ECON 321	History of Economic Thought	ECON 201/203 & ECON 202/204			Sophomore		Fall
ECON 322	Comparative Economic Systems	ECON 201/203 & ECON 202/204			Sophomore		Spring
ECON 326	Economic Development	ECON 201/203 & ECON 202/204			Sophomore		Fall & Spring
ECON 330	Industrial Organization	ECON 201/203 & ECON 202/204			Sophomore		Fall
ECON 334	Economics of Poverty & Discrimination	ECON 201/203 & ECON 202/204			Sophomore		Fall
ECON 337	Public Finance	ECON 201/203 & ECON 202/204			Sophomore		Fall & Spring
ECON 339	Health Economics	ECON 201/203 & ECON 202/204					Fall & Spring
ECON 341	Labor Economics & Labor Relations	ECON 201/203 & ECON 202/204			Sophomore		Spring
ECON 351	Urban Economics	ECON 201/203 & ECON 202/204			Sophomore		Spring
ECON 370	Sports Economics	ECON 201/203 & ECON 202/204			Sophomore		Spring
ECON 374	Economic Issues of Gender	ECON 201/203			Sophomore		Spring
ECON 375	Environmental Economics	ECON 201/203			Sophomore		Fall
ECON 376	Natural Resource Economics	ECON 201/203			Sophomore		Spring
ECON 380	Topics in Economics	ECON 201/203 & ECON 202/204 or consent of instructor					Fall & Spring
ECON 401	Introduction to Econometrics	ECON 201/203 & ECON 202/204 & Statistics(ECON 205 or MATH 231) & ECON 306			Sophomore		Fall
ECON 409	Managerial Economics	ECON 309 & Statistics(ECON 205 or MATH 231)			Sophomore		Spring
ECON 411	Introduction to Game Theory	ECON 309 or consent of instructor			Junior, Senior		Fall
ECON 421	International Economics	ECON 309			Sophomore		Fall
ECON 423	International Monetary Theory & Policy	ECON 309 & ECON 310			Sophomore		Spring
ECON 431	Computational Economics	ECON 309 & ECON 310 & Calculus(MATH 211/273)					Spring
ECON 451	Introduction to Mathematical Economics	ECON 309 & ECON 310 & Calculus(MATH 211/273)			Sophomore		Spring
ECON 470	Advanced Topics in Economics	ECON 309 & ECON 310 or consent of instructor					Fall & Spring
ECON 493	Workshop on Economic Education	Consent of Instructor					Summer
ECON 495	Independent Study	ECON 309, ECON 310, Consent of Instructor & 2.5 GPA	ECON		Junior		Fall, Winter & Summer
ECON 497	Internship in Economics	ECON 309, ECON 310, Consent of Internship Coordinator & 2.5 GPA	ECON		Junior		Fall, Winter & Summer
ECON 499	Honors Thesis in Economics	ECON 495, 3.25 overall GPA; 3.5 GPA in ECON classes, and consent of faculty thesis adviser and honors coordinator					Fall, Winter & Summer

## List of Prerequisites for College of Business and Economics Courses

### Entrepreneurship (ENTR)

ST 302

(410) 704-3496

Course #	Course Title	Course Prerequisite(s) - Completed with a grade of "C" or higher or currently enrolled in	Majors	Minors/ Certificates	Class Rank	Typically Offered
ENTR 110	Creativity and Idea Development		BUAD	ENTR Minor & ENTR Certificate		Fall & Spring
ENTR 215	Start-up Basics for Non-Business Majors			ENTR Minor & ENTR Certificate		Fall & Spring
ENTR 305	Design Thinking for Innovative Problem Solving		BUAD	ENTR Minor & ENTR Certificate	Junior, Senior	Fall & Spring
ENTR 310	Will Your Business Work?		BUAD	ENTR Minor & ENTR Certificate	Junior, Senior	Fall & Spring
ENTR 345	Entrepreneurship & Society		BUAD ( <i>PBUA students completing final requirements for admission to the major.</i> )	ENTR	Junior	Fall
ENTR 355	Entrepreneurship Foundations & Pathways			ENTR		Fall & Spring
ENTR 380	Social Entrepreneurship		BUAD	ENTR		Fall & Spring
ENTR 401	Consulting Workshop	ENTR 355 or (MNGT 455)	ACCT, BUAD, ECON, EBUS	ENTR	Junior, Senior	Occasionally
ENTR 402	Family Business Management	ENTR 355 or (MNGT 455)	ACCT, BUAD, ECON, EBUS	ENTR	Junior, Senior	Fall
ENTR 403	International Entrepreneurship		ACCT, BUAD, ECON, EBUS	ENTR	Junior, Senior	Occasionally
ENTR 411		ENTR 355 or (MNGT 455)	ACCT, BUAD, ECON, EBUS			
ENTR 410	Business Plan Competition	ENTR 355 or (MNGT 455)	BUAD	ENTR		Spring
ENTR 470	Special Topics		BUAD	ENTR	Sophomore	Fall & Spring
ENTR 498	Entrepreneurship & New Venture Management	ENTR 355 or (MNGT 455)	BUAD	ENTR	Senior	Spring

### Finance (FIN)

ST 314

(410) 704-2465

FIN 330	Essentials of Financial Management	ACCT 201/211 & ACCT 202/212 & ECON 201/203 & ECON 202/204 & Statistics(ECON 205 or MATH 231/233 or MATH 237, MATH 330, PSYC 212 OR SOCI 212)		BUAD	Junior, Senior	Fall & Spring
FIN 331	Principles of Financial Management	ACCT 201/211 & ACCT 202/212 & ECON 201/203 & ECON 202/204 & Statistics(ECON 205 or MATH 231/233)	<b>PBUA, PEBU, PACT</b> , ACCT, BUAD, EBUS, ECON-FNEC, MATH-ACSC		Junior, Senior	Fall, Spring & Summer
FIN 333	Investments & Equity Security Analysis	FIN 331	ACCT, <b>PACT</b> , BUAD, EBUS, ECON, MATH ( <i>PBUA students completing final requirements for admission to the major.</i> )	FIN	Junior, Senior	Fall & Spring
FIN 350	Financial Modeling in Corporate Finance	FIN 331	ACCT, <b>PACT</b> , BUAD, EBUS, ECON, MATH ( <i>PBUA students completing final requirements for admission to the major.</i> )	FIN	Junior, Senior	Fall & Spring
FIN 351	Advanced Corporate Finance	FIN 350	ACCT, BUAD, EBUS, ECON, MATH	FIN	Junior, Senior	Fall & Spring
FIN 423	Investments & Fixed Income Security Analysis	FIN 333	BUAD, ECON	FIN	Senior	Fall & Spring
FIN 430	Financial Institutions & Management of Risk	FIN 333 & FIN 350	BUAD, ECON	FIN	Senior	Fall & Spring
FIN 433	Portfolio Management	FIN 423	BUAD, ECON	FIN	Senior	Fall & Spring
FIN 435	International Finance	FIN 331 (not open to FIN Concentration)	ACCT, BUAD, EBUS, ECON, INST, MATH		Junior, Senior	Fall & Summer
FIN 436	Global Financial Management	FIN 333	ACCT, BUAD, ECON	FIN	Junior, Senior	Fall & Spring
FIN 439	Financial Valuation & Strategy	FIN 351	BUAD, ECON	FIN	Senior	Fall & Spring
FIN 470	Topics in Finance	FIN 351				Fall & Spring
FIN 491	Seminar in Finance	FIN 351				Fall, Spring & Summer
FIN 495	Independent Study in Finance	FIN 351, Consent of Chair and Instructor, Minimum 2.5 GPA				Fall, Spring & Summer
FIN 496	Practicum in Corporate Finance	FIN 351			Senior	Fall, Spring & Summer
FIN 497	Internship in Finance	FIN 350, Consent of Chair and Instructor, Minimum 2.5 GPA	BUAD			Fall, Spring & Summer

## List of Prerequisites for College of Business and Economics Courses

### Financial Planning (FPLN)

ST 314

(410) 704-2465

Course #	Course Title	Course Prerequisite(s) - Completed with a grade of "C" or higher or currently enrolled in	Majors	Minors/ Certificates	Class Rank	Core	Typically Offered
FPLN 341	Fundamentals of Financial Planning	ACCT 201 & ACCT 202 & ECON 201 & ECON 202	ACCT, <b>PACT</b> , BUAD, EBUS, ECON		Junior, Senior		Fall & Spring
FPLN 441	Retirement Planning and Employee Benefits	FPLN 341	ACCT, <b>PACT</b> , BUAD, EBUS, ECON		Junior, Senior		Yearly - Fall
FPLN 443	Estate Planning	FPLN 341	ACCT, <b>PACT</b> , BUAD, EBUS, ECON		Junior, Senior		Yearly - Fall
FPLN 450	Capstone in Financial Planning	FPLN 341 & FPLN 441 & FPLN 443 & FIN 333 & ACCT 361	ACCT, BUAD, ECON		Senior		Yearly - Spring

### Legal Studies (CBE)

ST 123

(410) 704-3357

Course #	Course Title	Course Prerequisite(s) - Completed with a grade of "C" or higher or currently enrolled in	Majors	Minors/ Certificates	Class Rank	Core	Typically Offered
LEGL 225	Legal Environment of Business					Core 11	All
LEGL 226	Business Law	LEGL 225					Fall & Spring
LEGL 328	Cyber Law: The Law of the Internet		ACCT, <b>PACT</b> , BUAD, EBUS, <b>PEBU</b> , CIS, COSC (PBUA students completing final requirements for admission to the major.)	LEGL	Junior		Fall & Spring
LEGL 335	Employment Law	LEGL 225	BUAD	LEGL	Junior, Senior		Fall
LEGL 407	Real Estate Law	LEGL 225	ACCT, BUAD, ECON, EBUS	LEGL	Junior, Senior		Spring
LEGL 413	Law for Entrepreneurs	LEGL 225 & LEGL 226 & Core 9	ACCT, BUAD, ECON, EBUS	LEGL	Junior, Senior		Spring
LEGL 427	Legal Research, Writing and Advocacy	LEGL 225 & LEGL 226 & Core 9	ACCT, BUAD, ECON, EBUS	LEGL	Junior, Senior		Fall
LEGL 470	Special Topics in Legal Studies	LEGL 225	ACCT, BUAD, ECON, EBUS	LEGL	Junior, Senior		Spring
LEGL 491	Real Estate Directed Readings: Maryland Real Estate Law	LEGL 407 (may be taken concurrently); consent of department			Junior, Senior		Spring
LEGL 495	Independent Research in LEGL	Department consent and completion of LEGL 225 & LEGL 226	BUAD	LEGL			Occasionally

## List of Prerequisites for College of Business and Economics Courses

**Management (MNGT)**

ST 302

(410) 704-3496

Course #	Course Title	Course Prerequisite(s) - Completed with a grade of "C" or higher or currently enrolled in	Majors	Minors/ Certificates	Class Rank	Core	Typically Offered
MNGT 361	Leadership & Management				Sophomore		Fall, Spring & Summer
MNGT 375	International Business: Theory & Practice		ACCT, BUAD, <b>PBUA</b> , EBUS, <b>PEBU</b> , ECON, INST		Junior, Senior		Fall, Spring & Summer
MNGT 381	Human Resource Management	MNGT 361/T61	ACCT, BUAD, EBUS ( <i>PACT, PBUA, PEBU students completing final requirements for admission to the major.</i> )	MUSE	Junior, Senior		Fall & Spring
MNGT 391	Developing Management & Team Building Skills	MNGT 361/T61 (not open to student who completed MNGT 415)	BUAD ( <i>PBUA students completing final requirements for admission to the major.</i> )		Junior, Senior		Fall & Spring
MNGT 395	Management of Organizational Behavior	MNGT 361/T61 (not open to student who completed MNGT 421)	ACCT, BUAD, CIS, EBUS		Junior, Senior		Fall & Spring
MNGT 425	Organization Theory & Development	MNGT 361/T61	ACCT, BUAD, EBUS		Senior		Fall & Spring
MNGT 430	Managing Diversity, Equity and Inclusion in the Workplace	MNGT 361/T61	BUAD		Junior, Senior		Spring
MNGT 433	Compensation & Benefits	MNGT 381/T81	ACCT, BUAD, EBUS		Senior		Fall & Spring
MNGT 435	Talent Management	MNGT 361/T61 & MNGT 381/T81	BUAD		Senior		Fall & Spring
MNGT 438	Multinational Management	MNGT 361/T61 & MNGT 375	ACCT, BUAD, EBUS, INST		Senior		Fall & Spring
MNGT 451		MNGT 381 or MNGTT81	ACCT, BUAD*, EBUS		Junior, Senior		Fall & Spring
MNGT 452	Talent Acquisition & Retention	MNGT 361/T61 & MNGT 381/T81	ACCT, BUAD, EBUS		Senior		Fall & Spring
MNGT 453	Conflict Resolution in Business	MNGT 361/T61	ACCT, BUAD, EBUS		Junior, Senior		Fall & Spring
MNGT 463	Organizational Leadership	MNGT 361/T61	ACCT, BUAD, EBUS, SPMT		Junior, Senior		Fall & Spring
MNGT 465	Leadership, Learning, & Change	MNGT 395	ACCT, BUAD, EBUS		Senior		Fall & Spring
MNGT 466	Leading Across Cultures	MNGT 361/T61	ACCT, BUAD, EBUS		Senior		Fall & Spring
MNGT 470	Special Topics in Management	Consent of Instructor					Fall & Spring
MNGT 481	Strategic Management	BUSX 301 & FIN 331/T31 & MKTG 341/T41 & MNGT 361/T61 & EBTM 337 or ACCT 300	ACCT, BUAD, EBUS		Senior		Fall & Spring
MNGT 482	Business Ethics & Sustainability					Core 14	Fall, Spring & Summer
MNGT 483	Strategic Human Resource Management	MNGT 381/T81	BUAD		Senior		Spring
MNGT 491	Directed Readings-Management	Consent of Instructor and completion of all 200 and 300 level MNGT requirements. Minimum of 3.0 GPA.					Fall, Spring & Summer
MNGT 494	Study Abroad in Management	Consent of Department Chair	BUAD				Winter
MNGT 495	Independent Research-Management	Consent of Instructor and completion of all 200 and 300 level MNGT requirements. Minimum of 3.0 GPA.					Fall, Spring & Summer
MNGT 497	Management Internship	Consent of Instructor, minimum of 3.0 GPA, MKTG 341, MNGT 361 & FIN 331.					Occasionally
MNGT 498	Practicum in Management				Senior		Occasionally

## List of Prerequisites for College of Business and Economics Courses

Marketing (MKTG)		ST 123			marketing@towson.edu			
Course #	Course Title	Course Prerequisite(s) - Completed with a grade of "C" or higher or currently enrolled in	Majors	Minors/Certificates	Class Rank	Core	Typically Offered	
MKTG 341	Principles of Marketing	ECON 201 ( <i>Not open to students who have completed MKTG T41</i> )	ACCT, PACT, BUAD, PBUA, EBUS, PEBU, ECON, ACBS-MS, AHLT, CIS, HCMN, SPMT	BCLA, BUAD, MKTG, MUID	Sophomore		Fall, Spring & Summer	
MKTG 345	Managing Integrated Marketing Communication	MKTG 431 or MKTG 451	BUAD	MKTG	Junior, Senior		Fall & Spring	
MKTG 347	Services Marketing	MKTG 431 or MKTG 451	BUAD	MKTG	Junior, Senior		Fall	
MKTG 349	Product Management	MKTG 341/T41	BUAD, EBUS		Junior, Senior		Occasionally	
MKTG 350	Entrepreneurial Marketing	MKTG 341/T41	BUAD		Junior, Senior		Fall & Spring	
MKTG 355	Retail Management	MKTG 431 or MKTG 451	BUAD	MKTG	Junior, Senior		Spring - Even years	
MKTG 357	Marketing Channels	MKTG 431 or MKTG 451	BUAD		Junior, Senior			
MKTG 361	Marketing for Non-Profit Organizations	MKTG 431 or MKTG 451	BUAD	MKTG	Junior, Senior		Occasionally	
MKTG 397	Marketing Junior Internship (Pending approval)							
MKTG 411	Digital Marketing	MKTG 341/T41	BUAD, EBUS ( <i>PBUA, PEBU students completing final requirements for admission to the major.</i> )		Junior, Senior		Fall & Spring	
MKTG 412	Advanced Digital Marketing	MKTG 411	BUAD		Junior, Senior		Spring	
MKTG 425	Consumer Behavior Analysis	MKTG 341/T41	BUAD ( <i>PBUA students completing final requirements for admission to the major.</i> )	MKTG	Junior, Senior		Fall, Spring & Summer	
MKTG 431	Marketing Analytics	MKTG 341/T41	BUAD ( <i>PBUA students completing final requirements for admission to the major.</i> )	BUAN	Junior, Senior		Fall & Spring	
MKTG 441	Marketing Research	MKTG 341/T41 & Statistics (ECON 205 or MATH 231)	BUAD		Junior, Senior		Fall, Spring & Summer	
MKTG 445	Global Marketing	MKTG 425	ACCT, BUAD, INST	MKTG	Junior, Senior		Fall, Spring & Summer	
MKTG 451	Personal Selling	MKTG 341/T41	BUAD ( <i>PBUA students completing final requirements for admission to the major.</i> )	MKTG	Junior, Senior		Fall & Spring	
MKTG 452	Advanced Selling and Sales Management	MKTG 451	BUAD	MKTG	Junior, Senior		Fall	
MKTG 470	Special Topics in Marketing	MKTG 431 or MKTG 451	BUAD	MKTG	Junior, Senior		Occasionally	
MKTG 485	Strategic Marketing	MKTG 341/T41 & 6 additional credits in: MKTG 411, 425, 431, 441, 445, 451	BUAD		Senior		Fall, Spring & Summer	
MKTG 491	Directed Readings	Consent of the instructor, a minimum of 3.00 cumulative GPA, completion of all 200- and 300- level BUAD core requirements, 2 additional Marketing courses.						
MKTG 494	Marketing Study Abroad	MKTG 341/T41, Consent of department, registered in approved study abroad program.	BUAD-MKTG		Junior		All	
MKTG 495	Marketing Independent Research	Consent of the instructor, a minimum of 3.00 cumulative GPA, completion of all 200- and 300- level BUAD core requirements, 2 additional Marketing courses.					Fall, Spring & Summer	
MKTG 497	Marketing Internship	Consent of department, Consent of the instructor, completion of all 200- and 300- level BUAD core requirements and either a minimum of 3.00 cumulative GPA and completion of 2 4xx Marketing courses or a minimum of 3.20 cumulative GPA, and completion of 1 4xx Marketing courses.	ACCT, BUAD, EBUS, ECON				Fall, Spring & Summer	

### Mathematics (MATH)

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math@towson.edu

Course #	Course Title	Course Prerequisite(s)	Majors	Minors/Certificates	Class Rank	Core	Typically Offered
MATH 95	Developmental Math	ALEKS score below 30				Core 3	Fall & Spring
MATH 102	Intermediate Algebra	ALEKS score between 31 - 45				Core 3	Fall, Spring & Summer
MATH 115	College Algebra	ALEKS score between 46 - 60				Core 3	Fall, Spring & Summer
MATH 211	Calculus for Applications	MATH 115 or MATH 119, score of 61 or higher on ALEKS, score of 11 or higher on CRT				Core 3	Fall, Spring & Summer
MATH 231	Basic Statistics	MATH 100 or MATH 102 or higher, score of 37 or higher on ALEKS, score of 14 or higher on BAT				Core 3	Fall, Spring & Summer
MATH 273	Calculus I	MATH 117 or MATH 119, score of 76 or higher on ALEKS, score of 15 or higher on CRT				Core 3	Fall, Spring & Summer